

EXFO | FTB Ecosystem

THE FUTURE OF NETWORK DEPLOYMENTS



EXFO

A construction worker wearing a white hard hat and a safety vest is looking down at a rugged handheld device. The background shows a large building under construction with extensive scaffolding. The entire image has a blue color overlay. A semi-transparent blue diamond shape is positioned behind the text.

The future of network deployments



The telecom market is ready. Ready to change the game. To test and deploy networks much faster. To welcome testing tools that can be scaled up and customized easily and quick. In a nutshell, today's network and service rollouts require agile deployment schemes, software-driven test applications—and the freedom to get them wherever, whenever.

Welcome to the future of network deployments. Welcome to the FTB Ecosystem.



**DISCOVER EXFO TFv—TEST FUNCTION VIRTUALIZATION:
OUR NEW CLOUD-BASED SUITE OF TEST SOLUTIONS.**

[See page 9 for details]

DELIVER FLAWLESS SERVICES—FAST

Imagine if you could deliver services more rapidly, without compromising quality. If you could institutionalize operational efficiencies, get rid of silos and make every component of your deployment, turn-up and monitoring cycles part of one tightly woven fabric. If information could be shared throughout your entire workforce, turning it into actionable data that empowers your teams to get the network running, much simpler and much quicker.

You can. With the FTB Ecosystem.

AN EMPOWERED WORKFORCE

What does this mean? Simply put, giving your workforce the tools—a continuously connected test environment and on-the-spot trainings—to boost their output and meet the requirements of large-scale networks.



Empowering
technicians
individually



How-to videos,
downloadable
on the spot

3G

WiFi

VPN

“Anywhere”
connectivity

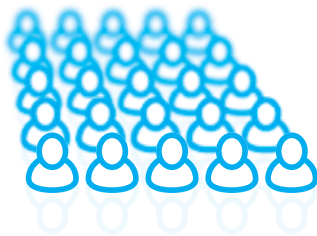


CONTROLLING OPEX

“The vision behind the FTB Ecosystem is to provide our customers with the right tools to help them face their biggest single challenge: controlling their operating expenses”

Étienne Gagnon—Vice-President, Wireline Division and Corporate Marketing

Empowering
hundreds
of technicians



The FTB Ecosystem takes the performance and efficiency of a best-in-class technician, and extends it to thousands of others, through standardized methods and procedures, as well as easy back-office integration.

DELIVERING OPERATIONAL EFFICIENCIES

1

Automating every
action of the
workflow

2

Ensuring process
compliance throughout
the workforce

3

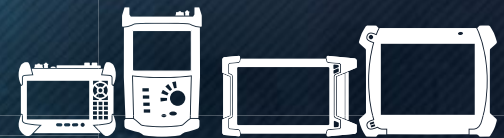
Enabling easy
back-office
integration

AN ECOSYSTEM THAT WORKS FOR YOU

When you roll out FTTH, Ethernet backhaul or packet optical networks, the FTB Ecosystem helps you boost the workforce output to meet the demand associated with such large-scale deployments. What's more, it gives you the time to focus on developing better methods and procedures, and instill them in your teams so they can work much more effectively.

Platforms

Common Windows-based architecture, and multiple connectivity options



Software

Software applications that boost productivity



EXFO TFv

Cloud-based suite of test virtualization offering to help streamline network operations



EXFO TFv

Test Function Virtualization

EXFO Connect

Cloud-hosted solution that redefines integrated testing

EXFO | Connect

FTB Platforms

CONNECT YOUR WORKFORCE



Reach

3G, Wi-Fi, GPS connectivity enables technicians to get remote assistance in the field, as well as to reach and be reached—anywhere, anytime.



Secure

VPN allows users to access the business backbone network and receive job tickets—all through a secure connection.



Share

Platforms are **always “online”**, so users can transfer files manually, or automatically upload and download data.

EXFO Apps

BOOST YOUR PRODUCTIVITY



Applications

Apps make your life easier and help you be **more productive where it counts**—in the field.



Software Upgrades

Upgrades and updates keep your test solution evolving. Get the latest features and performance tweaks, and **do more in less time**.



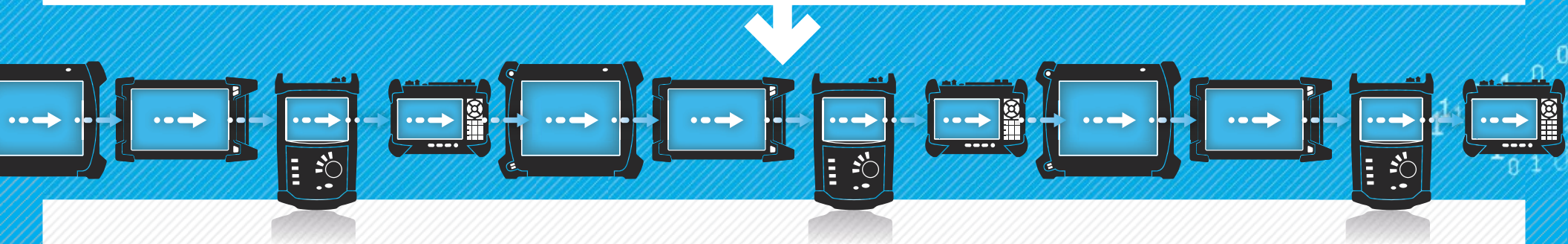
Utilities

These software apps, drivers, OS improvements and third-party tools make you **fully operational, anytime, any day**.



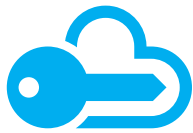
How-To Videos

These short informative capsules teach or remind you how to **optimize your test procedures** and stay one step ahead.



EXFO TFv

STREAMLINE NETWORK OPERATIONS



EXFO TFv
Test Function Virtualization

Testing requirements tailored to your needs.

EXFO TFv—Test Function Virtualization is the industry's first suite of defined offerings that focuses on test function virtualization. EXFO TFv offers all the benefits of virtualization through the seamless enablement of test functions on any EXFO test asset, at any time.

EXFO TFv offers two options: FTB Anywhere and FTB OnDemand.

- › FTB Anywhere: Floating test licenses shared by all your technicians—anywhere, anytime.
- › FTB OnDemand: time-based licenses that give service providers immense flexibility to perform a specific test on a specific module for a specific period of time

OPTIMIZE TEST ASSET INVESTMENTS

EXFO Connect

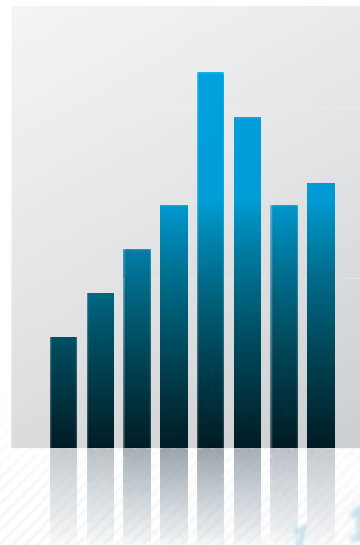
MAKE YOUR DATA MEAN BUSINESS

EXFO | Connect

Assurance that platforms are configured the way you want.

Cloud-based infrastructure, no installation costs.

Goodbye static reports. hello business intelligence.



LEVEL UP YOUR WORKFLOW

Job tickets pushed through VPN



Powerful synergy for deploying:

- FTTX
- ETHERNET BACKHAUL
- PACKET OPTICAL TRANSPORT

In-field remote control



Automated data upload and download



GPS-assisted asset management



STEP INTO THE FUTURE OF
NETWORK DEPLOYMENTS

www.EXFO.com/FTBEcosystem



HARNESS
THE TRUE
POWER
OF YOUR
NETWORK